



# Disadvantaged Business Enterprises

November 2016 Newsletter

## “SPECIAL ANNOUNCEMENT”

In accordance with Federal Guidelines, beginning with the January 2017, DOTD Letting, the due date for all DBE/SBE required paperwork (CS-6AAA), on all DBE/SBE Federal Goal Projects, will be reduced from seven (7) calendar days to five (5) calendar days, excluding State and Federal holidays. The count will begin the day after the bid letting. The process and procedures on how the documentation is submitted to the DOTD Compliance Office will not change.



The Disadvantaged Business Enterprise Program Implementation Modifications can be viewed in their entirety at <https://www.federalregister.gov/articles/2014/10/02/2014-23173/disadvantaged-business-enterprise-program-implementation-modifications>.

If you have any questions, please contact the DOTD Compliance Office at 225-379-1382.

### In This Issue

- Page 2 DBE Survey
- Page 3 DBE Safety Article
- Page 4 Events/Workshops
- Page 9 LA DOTD Letting
- Page 17 Letting Results
- Page 20 Featured DBE
- Page 21 Newly DBE Certified Firms
- Page 31 LA DOTD Contact Information
- Page 31 SJB Group DBE Services



#### Contact:

LA DOTD Compliance Office  
1201 Capitol Access Road  
Baton Rouge, LA 70802  
(225) 379-1382



Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all.

Business Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

Business Email: \_\_\_\_\_

Business Phone No.: \_\_\_\_\_ Specialty Areas: \_\_\_\_\_

Do you actively quote LA DOTD projects? Yes  No

If not, why? \_\_\_\_\_

Do you bid primarily as a: prime contractor  or sub-contractor

Are you interested in becoming a prime contractor? Yes  No

Have you ever received a LA DOTD job? Yes  No

Do you plan to actively bid LA DOTD work in the future? Yes  No

If not, why: \_\_\_\_\_

Are there any barriers you see to quoting LA DOTD jobs? Yes  No

If yes, please explain: \_\_\_\_\_

If barriers listed, what do you see as ways to overcome those barriers?

**Accounting & Record Keeping**

- Financial Analysis
- Accounting Software

**Financial Assistance**

- Cash Flow/Working Capital

**Business Management**

- Business Planning

**Marketing**

- Marketing Strategies
- Marketing Plan

**Contract Compliance**

- Federal/State Compliance

**Job Cost Control**

- Preparing Budgets
- Actual Cost Reports

**Scheduling & Planning**

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

**Legal**

- Contract Negotiations
- Delay Contract
- Construction Lien Law

**Contract Compliance**

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: [jackie.desbordes@sjbgroup.com](mailto:jackie.desbordes@sjbgroup.com)

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

Please circle the areas of assistance you are interested in being provided.

# Violence In The Workplace

**What is workplace violence?** Workplace violence is any act or threat of physical violence, harassment, intimidation, or other threatening disruptive behavior that occurs at the work site. It ranges from threats and verbal abuse to physical assaults and even homicide. It can affect and involve employees, clients, customers, visitors, and the public. Homicide is currently the fourth-leading cause of fatal occupational injuries in the United States in 2010, 505 were workplace homicides. Homicide is the leading cause of death for women in the workplace. However it manifests itself, workplace violence is a major concern for employers and employees nationwide.

**Who is at risk of workplace violence?** Nearly 2 million American workers report having been victims of workplace violence each year. Unfortunately many of these cases go unreported. The truth is, workplace violence can strike anywhere, anytime, and no one is immune. Research has identified factors that may increase the risk of violence for some workers at certain worksites. Such factors include exchanging money with the public and working with volatile, unstable people. Working alone or in isolated areas may also impact the likelihood of violence. Additionally, time of day and location of work, such as working late at night or in areas with high crime rates, are also risk factors that should be considered when addressing issues of workplace violence.

**How can workplace violence hazards be reduced?** In most workplaces where risk factors can be identified, the risk of assault can be prevented or minimized if employers take appropriate precautions. One of the best protection employers can offer their workers is to establish a zero-tolerance policy toward workplace violence. This policy should cover all workers, patients, clients, visitors, contractors, and anyone else who may come in contact with company personnel.

This can be a separate workplace violence prevention program or can be incorporated into an injury and illness prevention program, employee handbook, or manual of standard operating procedures. It is critical to ensure that all workers know the policy and understand that all claims of workplace violence will be investigated and remedied promptly. In addition, the Occupational and Safety Health Administration (OSHA) encourages employers to develop additional methods as necessary to protect employees in high risk industries.

**Where can I get information on worker's rights and employers' responsibilities?** This information can help you properly prepare to eliminate or reduce the likelihood of violence at your workplace. For other valuable protection information, such as Workers' Rights, Employer Responsibilities and other services OSHA offers, please visit [www.osha.gov](http://www.osha.gov).

# Events & Workshops

## EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

For more information and to register for these events, visit: <https://www.lsbdc.org/>

### On Demand

Fee: \$ 25.00

#### [Five Steps to Secure Financing](#) [Register](#)

#### [How to Start a Business](#) [Register](#)

On Demand, available until September 30

On Demand, available until September 30

Topic: Financing and Capital

Topic: Start-up Assistance

In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

This course will introduce you to the basics of creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started.

Speaker: Speaker(s): Mike Pennison, Senior Business Consultant

Speaker: Carmen Sunda, Small Business Expert

Location: [Louisiana Small Business Development Center, Online](#)

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

Fee: \$ 25.00

#### [Create a Winning Sales Strategy](#) [Register](#)

### December

#### [QuickBooks for Beginners](#) [Register](#)

On Demand, available until October 01

Monday, December 05, 2016 3:00 PM to 6:00 PM

Topic: Marketing and Sales

Topic: Business Accounting

Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth. Click the registration link below to get started.

Learn the basic uses and features of QuickBooks including: • Setting up & Getting Started, • Print Forms/Checks/Invoices • Create Bank Accounts • Receive Customer Payments • Creating Monthly Reports • Learn AP and AR • Create Customers and Invoices • Receiving payments, • Create Vendors and Bills • Print Checks This class is most suited to daily use of QuickBooks to record transactions and maintain the business accounting system on the desktop version not the online

Speaker: Speaker(s): Presented by Erik Waters, Business Consultant Location: [Louisiana Small Business Development Center, Online](#)

(Events & Workshops Continued)

version.

Speaker: Richard Melancon, CPA / Business Consultant

Location: [Xavier University, Xavier South Rm. 402E, New Orleans](#)

Fee: \$ 50.00

**[Government Contracting 101 Register](#)**

Tuesday, December 06, 2016 9:00 AM to 11:00 AM

Topic: Government Contracting

This workshop is designed to introduce your business to the various federal government contracting programs, assist you in understanding the federal government procurement methods and buying procedures, give you step-by-step guidance in setting up a search agent to identify contract opportunities, help you determine how your business can participate in these programs, assist you in and support your business' efforts to participate in these programs. Topics to be covered include: - How the Government Buys - Identifying Contracting Opportunities - Traditional Procurement Programs - Is Becoming a Government Contractor Right for You - Getting Started, Required Registrations, Beneficial Certifications - Marketing Tips - The Importance of Networking - Additional Training and Counseling Programs

Speaker: JoAnn Lawrence, Deputy District Officer, SBA

Location: [LSBDC at University of Louisiana, University Library, Third Floor Room 3G, Monroe, Louisiana](#)

**[Hand-On System for Award Management \(SAM\) Registration Register](#)**

Tuesday, December 06, 2016 12:00 PM to 3:00 PM

Topic: Government Contracting

This workshop will focus on registering for the System for Award Management (SAM) a primary database for vendors doing business with the federal government. This registration is sometimes referred to as "self-certifying" your small business. Federal Acquisitions Regulations (FAR) require all prospective vendors to be registered in SAM prior to the award of a contract, basic agreement, basic ordering agreement, or blanket purchase agreement. SAM is also a marketing tool for businesses. SAM allows Government agencies and contractors to search for your company based on your ability, size, location, experience, ownership and more. Participants can work from computers provided. IMPORTANT: BECAUSE YOU WILL BE REQUIRED TO VERIFY YOUR EMAIL ADDRESS, YOU MUST BE ABLE TO ACCESS YOUR EMAIL ACCOUNT. To complete the SAM Registration, you will need: 1. Your company D&B (Dun and Bradstreet) DUNS number. If you do not have a DUNS Number, you can request your DUNS number online at <http://fedgov.dnb.com/webform>. Once on the D&B website, click the link: Click here to request your D-U-N-S Number via the Web OR You can click the link in the menu box to the left of the page for "Begin D-U-N-S Search/Request Process". If a DUNS number does not exist for your business location, it can be created within one (1) business day. If you prefer, you can call D&B at (800) 333-0505 or (866) 705-5711 to request your DUNS Number. NOTE: You do not have to pay to request/receive a DUNS number from D&B. If you are offered additional services for a fee, you should advise D&B that at this time you are an entity interested in doing business with the US Federal Government and you are interested in



(Events & Workshops Continued)

obtaining your DUNS number to complete your SAM registration. 2. Your company Tax Identification Number (TIN)/Employer Identification Number (EIN). If you do not have your EIN you can apply online at [www.irs.gov](http://www.irs.gov) and click “Apply for an EIN Online”. This is a free service offered by the Internal Revenue Service (IRS). If you have questions regarding your EIN, please call IRS at 800-829-1040. 3. Your company Commercial and Government Entity Code (CAGE Code). The CAGE Code is a five-character ID number used extensively within the federal government, assigned by the Department of Defense’s Defense Logistics Agency (DLA). The CAGE code is used to support a variety of mechanized systems throughout the government and provides a standardized method of identifying a given facility at a specific location. The code may be used for a facility clearance or a pre-award survey. If you do not have a CAGE code, one will be automatically assigned to you as a part of your entity's registration in SAM. 4. Your banking information. All payments made by the Federal Government are now made by way of Electronic Funds Transfer (EFT). a. ABA Routing Number for your bank b. Account Number and Type, or Lockbox Number c. Automated Clearing House (ACH) point of contact d. Remittance point of contact e. Accounts Receivable point of contact It is important that you verify these numbers with your financial institution before registration in SAM. 5. Statistical Information about your business You will be required to provide: a. The receipts of your firm (Average Annual Receipts for the past three years, including all affiliates). b. The number of employees of your firm (Average Number of Employees including all affiliates: The average number of persons employed for each pay period over the firm's latest 12 months, including persons employed by the parent organization, all branches, and all affiliates) II. [http://dsbs.sba.gov/dsbs/search/dsp\\_dsbs.cfm](http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm) SBA’s Dynamic Small Business Search (DSBS) – SBA Profile At the end of your SAM registration there will be an

opportunity to “Register or Update your SBA Profile.” This is a separate database than the SAM database and a place where all Small Business firms want to be sure and get registered. SBA’s DSBS is a site that most all Federal Contracting Activities as well Large Business Prime Contractors use for market research when looking for a particular small business firm or sector of small business firms when making decisions on whether or not to use small business set asides. Be sure to complete this section in full detail to include the “Capabilities Narrative.”

Speaker: JoAnn Lawrence, Deputy District Officer, SBA

Location: [LSBDC at University of Louisiana, University Library, Third Floor Room 3G, Monroe, Louisiana](#)

**Starting & Financing a Small Business Register**

Tuesday, December 06, 2016 3:00 PM to 5:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Please register online at [www.lsbdc.org](http://www.lsbdc.org) under Training, call 337-475-5529, or email us at [lsbdc.msu@lsbdc.org](mailto:lsbdc.msu@lsbdc.org) so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, \\*Lake Charles](#)

(Events & Workshops Continued)

**Starting and Financing A Small Business** [Register](#)

Friday, December 09, 2016 10:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Location: [Louisiana Technology Park, Baton Rouge](#)

**QuickBooks for Beginners** [Register](#)

Monday, December 12, 2016 1:00 PM to 4:00 PM

Topic: Business Accounting

Learn the basic uses and features of QuickBooks including: • Setting up & Getting Started, • Print Forms/Checks/Invoices • Create Bank Accounts • Receive Customer Payments • Creating Monthly Reports • Learn AP and AR • Create Customers and Invoices • Receiving payments, • Create Vendors and Bills • Print Checks This class is most suited to daily use of QuickBooks to record transactions and maintain the business accounting system on the desktop version not the online version.

Speaker: Richard Melancon, CPA / Business Consultant

Location: [Fletcher Technical Community College](#)

[Houma Campus, Houma](#)

**What Employers Need to Know About Intellectual Property** [Register](#)

Tuesday, December 13, 2016 11:45 AM to 1:30 PM

Topic: Legal Issues

Lindsay Calhoun, a commercial litigation attorney with Phelps Dunbar, will lead a presentation on "Intellectual Property: What Business Owners Need to Know About Patents, Copyrights, Trademarks and Trade Secrets." Topics will include: · How to recognize different forms of intellectual property and why it is important · How to enforce and protect your intellectual property · How to avoid infringing others' intellectual property

Speaker: Lindsay Calhoun, Attorney at Law, Phelps Dunbar Law Firm

Location: [Phelps Dunbar](#)

(Events & Workshops Continued)

**[Starting & Financing A Small Business](#)** [Register](#)

Wednesday, December 14, 2016 2:30 PM to 4:30 PM

Topic: Start-up Assistance

This free workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources.

Speaker: Lauren Titus, Consultant; Phillip Russo, Consultant

Location: [South Regional Library, Auditorium, Lafayette](#)

**[Starting & Financing a Small Business \\*](#)** [Morehouse Parish](#) [Register](#)

Thursday, December 15, 2016 11:30 AM to 1:30 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses. This workshop is FREE but pre-registration is requested. Click on the link below to pre-register for this workshop online. Please arrive 10 minutes ahead of time scheduled. The workshop begins promptly at 11:30 am.

Location: [LSBDC at ULM Training Event at, Downs Enterprise](#)

**[Women-Owned Small Business Certification](#)** [Register](#)

Wednesday, December 21, 2016 10:00 AM to 12:00 PM

Topic: Government Contracting

Women-owned small businesses can begin taking steps to participate in the federal contracting program. At the end of this session, you will have a thorough understanding of the requirements for certification. For more information on Women-Owned Small Business Certification, visit [www.sba.gov/wosb](http://www.sba.gov/wosb).

Speaker: SBA

Location: [Louisiana Technology Park, Baton Rouge](#)



# Letting of 12/14/2016

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

**Proposal: H.000173.6 US 80: MCQUILLER RD -** Description of work: clearing and grubbing, landscaping, BAYOU LAFOURCHE BR water line connections, and related work.

DBE Goal: 6%

Parish(es): Caddo

OJT Goal: 2 Trainees

Route(s): I-49 & LA 3132

Specbook: 2006

Federal Number: H002941

Description of work: clearing and grubbing, excavation, embankment, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete overlay, and related work.

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Parish(es): Ouachita

**Proposal: H.003003.6-R1 I-10: EAST JCT. I-49 TO LA 328**

Route(s): US 80

DBE Goal: 7%

Federal Number: H000173

OJT Goal: 17 Trainees

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Specbook: 2016

2016 Louisiana Standard Specifications for Roads and Bridges

Construction Proposal Documents

**Proposal: H.001172.6 VIVIAN SCENIC GATEWAYS**

11/23/2016 - Added to the letting of December 14, 2016.

Local Public Agency project

Description of work: clearing & grubbing, grading, median barrier, removal of bridges, drainage structures, subgrade layer, class ii base course, pccp, drilled shaft foundations, precast concrete piles, precast-prestressed concrete girder span bridges, signage, lighting, electrical system weigh-in-motion; alternate aa 1: portland cement concrete pavement; alternate aa 2: asphalt concrete pavement and related work.

Specbook: 2006

Description of work: clearing and grubbing, grading, lighting, gateway signs, landscaping, and related work.

Parish(es): Caddo

Parish(es): Lafayette; St. Martin

Route(s): LA 1

Route(s): I-10; LA 176

Federal Number: H001172

Estimated Construction Cost: \$100,000 to \$250,000

Federal Number: H003003

Construction Proposal Documents

**Proposal: H.002941.6 I-49 LANDSCAPING INTERCHANGES, LA 526 TO KINGS HWY.**

Estimated Construction Cost: \$125,000,000 to \$150,000,000

Local Public Agency project

Construction Proposal Documents

Specbook: 2006

(Lettings Continued)

**Proposal: H.003014.6 I-10:** LA 347 TO ATCHAFA-LAYA FLOODWAY BRIDGE Estimated Construction Cost: \$2,500,000 to \$5,000,000

**H.003014 has been withdrawn from the letting of December 14, 2016.** Construction Proposal Documents

Construction Proposal Documents

**Proposal: H.009028.6-R1** AIRLINE PARK BLVD: W METAIRIE - 0.4 M N

DBE Goal: 11%

OJT Goal: 2 Trainees

Specbook: 2006

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: grading, drainage structures, pavement patching, class ii base course, traffic maintenance superpave asphaltic concrete, portland cement concrete pavement, cofferdams, pumping station, and related work.

Parish(es): Jefferson

Federal Number: H009028

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.009626.6** US 190: LA 742 - BAYOU COURTABLEAU

DBE Goal: 3%

OJT Goal: 1 Trainees

Specbook: 2006

Description of work: shoulder underdrain system, cold planing asphaltic pavement, class ii base course (stone), pavement patching, pavement widening, superpave asphaltic concrete overlay, asphaltic surface treatment, and related work.

Parish(es): St. Landry

Route(s): US 190

Federal Number: H009626

**Proposal: H.009658.6** US 90: LA 182 - LA 1

DBE Goal: 8%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: milling asphalt concrete, milling concrete pavement, pavement patching, asphalt concrete pavement, and related work.

Parish(es): Lafourche

Route(s): US 90

Federal Number: H009658

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.010299.6** US 80 EB:EASTWOOD TO WEBSTER PARISH LINE

DBE Goal: 4%

Specbook: 2006

Description of work: cold planing asphaltic concrete, superpave asphaltic concrete overlay and related work

Parish(es): Bossier

Route(s): US 80

Federal Number: H010299

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

(Lettings Continued)

**Proposal: H.010340.6** LA 107 & MP CUTOFF: CE-MENT BASE & OVERLAY

DBE Goal: 4%

OJT Goal: 1 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

2006 Louisiana Standard Specifications for Roads and Bridges

Description of work: grading, drainage structures, lime treatment, in-place cement stabilized base course, asphalt surface treatment, asphalt concrete overlay, milling asphalt pavement, and related work.

Parish(es): Avoyelles

Route(s): LA 107; LA 3192

Federal Number: H010340

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.010378.6** LA 38: LA 1054 - WASHINGTON P/L

DBE Goal: 7%

OJT Goal: 2 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, drainage structures, milling asphalt pavement, pavement patching, in-place cement treated base course, asphalt concrete pavement and related work.

Parish(es): Tangipahoa

Route(s): LA 38

Federal Number: H010378

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.010428.6** US 71: I-20 TO HEARNE AVE

DBE Goal: 3%

Specbook: 2006

Description of work: cold planing asphaltic concrete, pavement patching, superpave asphaltic pavement, and related work.

Parish(es): Caddo

Route(s): US 71

Federal Number: H010428

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.010558.6** I-12 WDN: .5 M W SATSUMA-SATSUMA RAMPS

DBE Goal: 3%

OJT Goal: 2 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, grading, drainage structures, concrete barriers, thin asphalt concrete (ogfc), milling asphalt concrete, lime treatment, class ii base course, asphalt concrete, portland cement concrete pavement, signing, electrical, and related work.

(Lettings Continued)

Parish(es): Livingston	Route(s): US 61
Route(s): I-12	Federal Number: H011322
Federal Number: H010558	Estimated Construction Cost: \$2,500,000 to \$5,000,000
Estimated Construction Cost: \$10,000,000 to \$15,000,000	Construction Proposal Documents
Construction Proposal Documents	<b>Proposal: H.011493.6</b> LA 1 - ITS EQUIPMENT UPGRADE
<b>Proposal: H.010561.6</b> CASTOR CK RD/BEAR CK RD/DANIEL ST BRDGS	DBE Goal: 9%
DBE Goal: 7%	Specbook: 2006
OJT Goal: 1 Trainees	Description of work: intelligent transportation systems and related work.
Specbook: 2006	Parish(es): Lafourche
Description of work: clearing and grubbing, grading, class ii base course (stone), superpave asphaltic concrete, precast concrete piles, concrete slab span bridge, precast prestressed concrete girder spans bridge, and related work.	Federal Number: H011493
Parish(es): Bienville	Estimated Construction Cost: \$1,000,000 to \$2,500,000
Federal Number: H010561	Construction Proposal Documents
Estimated Construction Cost: \$1,000,000 to \$2,500,000	<b>Proposal: H.011611.6</b> I-10: CAUSEWAY BLVD. - ORLEANS P/L
Construction Proposal Documents	DBE Goal: 5%
<b>Proposal: H.011322.6</b> US 61-X: FLORIDA ST - PHLOX AVENUE	Specbook: 2006
DBE Goal: 8%	ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.
Specbook: 2006	Description of work: milling asphalt pavement, pavement patching, asphalt concrete (sma) wearing course, asphalt overlay of ramps, and related work.
ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION. 2006 Louisiana Standard Specifications for Roads and Bridges	Parish(es): Jefferson
Description of work: grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, asphalt concrete pavement, and related work.	Route(s): I-10
Parish(es): East Baton Rouge	Federal Number: H011611
	Estimated Construction Cost: \$2,500,000 to \$5,000,000
	Construction Proposal Documents

(Lettings Continued)

**Proposal: H.011620.6-R1** I-20: WALNUT BAYOU - EAST OF US 65 RAMPS - Description of work: clearing and grubbing, fencing, and related work.

DBE Goal: 7% Parish(es): Bossier

Specbook: 2006 Federal Number: H011727

Description of work: grading, class ii base course (stone), lime treatment, shoulder underdrain systems, pavement patching, guard rail; alternate aa1: superpave asphaltic concrete pavement; alternate aa2: portland cement concrete pavement, and related work. Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

**Proposal: H.011729.6-R1** NATCHITOCHEs STREET REHABILITATION

Parish(es): Madison Local Public Agency project

Route(s): I-20 SBE Goal: 4%

Federal Number: H011620 Specbook: 2006

Estimated Construction Cost: \$5,000,000 to \$7,500,000 2006 Louisiana Standard Specifications for Roads and Bridges

Construction Proposal Documents

Description of work: pavement patching, cold planing asphaltic concrete, superpave asphaltic concrete overlay, and related work.

**Proposal: H.011716.6** Belle Chasse/Scarsdale Mooring Dolphins

Local Public Agency project Parish(es): Ouachita

Specbook: 2006 Federal Number: H011729

11/17/2016 - Added to the letting of December 14, 2016. Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Description of work: towing, inspection, removal, installation, and related work

**Proposal: H.011753.6** HIGHLAND DRIVE ROADWAY IMPROVEMENTS

Parish(es): Plaquemines Local Public Agency project

Federal Number: H011716 DBE Goal: 7%

Estimated Construction Cost: \$500,000 to \$1,000,000 Specbook: 2006

Construction Proposal Documents

Description of work: pavement patching and related work.

Proposal: H.011727.6 BOSSIER NORTH-SOUTH CORRIDOR SWAN LAKE RD C&G Parish(es): Rapides

Local Public Agency project Federal Number: H011753

DBE Goal: 8% Estimated Construction Cost: \$500,000 to \$1,000,000

Specbook: 2006 Construction Proposal Documents



(Lettings Continued)

**Proposal: H.011936.6** I-12 & I-10 PATCHING IN EBR PARISH

DBE Goal: 3%

Specbook: 2006

Description of work: pavement patching and related work

Parish(es): East Baton Rouge

Route(s): College Drive; I-10; I-12

Federal Number: H011936

Estimated Construction Cost: \$10,000,000 to \$15,000,000

Construction Proposal Documents

**Proposal: H.012111.6** LA 1065: E. MICHIGAN TO LA 442

DBE Goal: 4%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: drainage structures, milling asphalt concrete, pavement patching, cement treated base course, thin asphalt concrete, asphalt concrete pavement and related work.

Parish(es): Tangipahoa

Route(s): LA 1065

Federal Number: H012111

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.012134.6** LA 505: WINN PARISH LINE - US 167

Specbook: 2006

Description of work: clearing and grubbing, pavement patching, cold planing asphaltic pavement, superpave asphaltic concrete overlay, drainage structures, and related work.

Parish(es): Jackson

Route(s): LA 505

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.012288.6** LA 72: HAMILTON RD TO BENTON RD

SBE Goal: 6%

Specbook: 2006

Description of work: grading, cold planing asphaltic concrete, class ii base course (stone), pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): Bossier

Route(s): LA 72

Federal Number: H012288

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

**Proposal: H.012291.6** CITY OF THIBODAUX OVERLAY PROJECTS

Local Public Agency project

DBE Goal: 5%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

(Lettings Continued)

Description of work: drainage structures, pavement patching, milling asphalt pavement, asphalt concrete overlay, and related work. **Proposal: H.012343.6** LA 70: MISSISSIPI RIVER BRIDGE PHASE III

Parish(es): Lafourche

Federal Number: H012291

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.012300.6** LA 5: KEATCHIE TO KICKAPOO

DBE Goal: 2%

Specbook: 2006

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): Desoto

Route(s): LA-5

Federal Number: H012300

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.012317.6** I-10 & LA 35: BRIDGE REPAIR

Specbook: 2006

Description of work: prestressed girder repair and riser repair, and related work.

Parish(es): Acadia

Route(s): I-10 & LA 35

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

DBE Goal: 2%

Specbook: 2006

Description of work: deck joint repairs, girder web and web splice repairs, trestle and tower bent repairs and related work.

Parish(es): St. James

Federal Number: H012343

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.012460.6** LA 3033: 0.35 MILES N ELKINS RD

DBE Goal: 7%

OJT Goal: 2 Trainees

Specbook: 2006

11/22/2016 - Added to the letting of December 14, 2016.

Description of work: reconstruct storm damaged roadway

Parish(es): Ouachita

Route(s): LA 3033

Federal Number: H012460

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

(Lettings Continued)

**Proposal: H.012484.6** LA 2 CROSS DRAIN FAILURE

Specbook: 2006

Description of work: jacked or bored cross drain and related work

Parish(es): Union

Route(s): LA 2

Federal Number: H012484

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

**Proposal: H.012490.6** LA 4, 126, 500 DMGE REP 2016 SEVE WEA EVENT

SBE Goal: 6%

Specbook: 2006

Description of work: asphalt patching, pipe replacement and related work

Parish(es): Caldwell; LaSalle

Route(s): LA 126; LA 4; LA 500

Federal Number: H012490

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

# Bid Results for the Letting of 11-16-2016

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Wednesday, November 23, 2016, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

DBE GOAL 12%

Proposal:H.000351.6

Parish(es):District 61

Description: DIST 61 BRIDGE DECK JOINT & MISC REPAIRS

Type Construction: HYDROBLASTING, MILLING ASPHALT PAVEMENT, GRINDING CONCRETE PAVEMENT, ASPHALT PAVEMENT, LATEX MODIFIED CONCRETE OVERLAY, POLYMER CONCRETE, POLYESTER CONCRETE, BRIDGE REPAIRS AND RELATED WORK.

Low Bidder: AMERICAN CONTRACTING & SERVICES,INC

Amount:\$4,338,551.58

Estimated Construction Cost:\$2,446,326.55

Federal Number:H000351

DBE GOAL 13%

Proposal:H.002048.6

Parish(es):Vermilion

Route(s):LA 82

Description: LA 82 BRIDGES NEAR ESTHER

Type Construction: Clearing and Grubbing, Grading, Drainage Structures, Cold Planing Asphaltic Concrete, Class II Base Course, Lime Treatment, Superpave Asphaltic Concrete Overlay, Bridge Replacement, and Related Work.

Low Bidder: JB JAMES CONSTRUCTION LLC

Amount:\$3,887,201.15

Estimated Construction Cost:\$2,971,060.15

Federal Number:H002048

DBE GOAL 13%

Proposal:H.002622.6

Parish(es):Ouachita

Route(s):LA 616

Description: ARKANSAS ROAD (CALDWELL ROAD - LA 143)

Type Construction: CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, SUB-GRADE TREATMENT, CLASS II BASE COURSE, DRILLED SHAFT FOUNDATIONS, TRAFFIC SIGNALIZATION, ALTERNATES FOR SUPERPAVE ASPHALTIC CONCRETE OR PORTLAND CEMENT CONCRETE PAVEMENTS AND RELATED WORK.

Low Bidder: GILCHRIST CONSTRUCTION CO. LLC

Amount:\$32,958,010.40

Estimated Construction Cost:\$30,047,173.19

Federal Number:H002622

SBE GOAL 4%

Proposal:H.006484.6

Parish(es):Calcasieu

Description: LEGER ROAD SIDEWALK SAFE ROUTES TO SCHOOL

Type Construction: CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, PORTLAND CEMENT CONCRETE PAVEMENT (CROSSOVERS & TURNOUTS), CONCRETE WALKS & DRIVES, FENCING, AND RELATED WORK.

Low Bidder: Progressive Construction Co., LLC

Amount:\$265,880.70

Estimated Construction Cost:\$213,727.40

Federal Number:H006484

DBE GOAL 6%

Proposal:H.008265.6

Parish(es):Rapides

Description: SUGARHOUSE RD. RECONSTRUCTION

Type Construction: GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, LIME TREATMENT, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

Low Bidder: MERRICK, LLC

Amount:\$3,767,865.58

Estimated Construction Cost:\$6,554,876.10

Federal Number:H008265

DBE GOAL 10%

Proposal:H.008369.6

Parish(es):St. Tammany

Route(s):US 11

Description: US 11 AT CLEO ROAD

Type Construction: CLEARING AND GRUBBING, GRADING, LIME TREATMENT, DRAINAGE STRUCTURES, CLASS II BASE COURSE (ASPHALT), COLD PLANING ASPHALTIC CONCRETE PAVEMENT, ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, LANDSCAPING, AND RELATED WORK.

Low Bidder: Hard Rock Construction LLC

Amount:\$1,042,289.90

Estimated Construction Cost:\$1,496,607.86

Federal Number:H008369

**(Bid Results Continued)**

SBE GOAL 4%  
 Proposal:H.009277.6  
 Parish(es):Lincoln  
 Description: GRAMBLING SR2S PROJECT  
 Type Construction: SIDEWALKS, GRADING, DRAINAGE STRUCTURES, PAVEMENT MARKINGS AND RELATED WORK.  
 Low Bidder: C W & W Contractors, Inc.  
 Amount:\$231,408.00  
 Estimated Construction Cost:\$246,355.80  
 Federal Number:H009277

DBE GOAL 6%  
 Proposal:H.010916.6  
 Parish(es):Calcasieu  
 Route(s):I-210 & I-10  
 Description: PRIEN LAKE RE-DECK & SAFETY IMPROVEMENTS  
 Type Construction: CLEARING AND GRUBBING, GRADING, REMOVAL OF BRIDGE DECK(HYDROBLAST), COLD PLANING ASPHALTIC CONCRETE, SUBGRADE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, ASPHALTIC CONCRETE (SMA) WEARING COURSE, DRILLED SHAFT FOUNDATIONS, ROADWAY LIGHTING, STRUCTURAL CONCRETE, STRUCTURAL METALWORK, BRIDGE REPAIRS, TEMPORARY QUEUE DETECTION SYSTEM AND RELATED WORK.  
 No Apparent Low Bidder For This Proposal  
 Federal Number:H010916

SBE GOAL 6%  
 Proposal:H.011197.6  
 Parish(es):Livingston  
 Description: DENHAM SPRINGS SRTS PROJECT - NORTHSIDE  
 Type Construction: GRADING, DRAINAGE STRUCTURES, SIDEWALKS, AND RELATED WORK.  
 Low Bidder: Command Construction Industries LLC  
 Amount:\$324,324.50  
 Estimated Construction Cost:\$297,757.30  
 Federal Number:H011197

DBE GOAL 11%  
 Proposal:H.011435.6  
 Parish(es):St. Tammany  
 Route(s):US 11  
 Description: US 11 IMPROVEMENTS AT SCHNEIDER CANAL  
 Type Construction: CLEARING AND GRUBBING, GRADING,

DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, CLASS II BASE COURSE, ASPHALT CONCRETE, PORTLAND CEMENT CONCRETE PAVEMENT, COFFERDAMS,TEMPORARY MECHANICALLY STABILIZED EARTH WALL, AND RELATED WORK.  
 Low Bidder: Hard Rock Construction LLC  
 Amount:\$4,932,810.60  
 Estimated Construction Cost:\$5,024,023.09  
 Federal Number:H011435

SBE GOAL 5%  
 Proposal:H.011873.6  
 Parish(es):Ascension  
 Route(s):LA 30  
 Description: LA 30: LEFT TURN LANE AT VETERANS BLVD  
 Type Construction: CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE (ASPHALTIC CONCRETE), SUBGRADE LAYER, PORTLAND CEMENT CONCRETE PAVEMENT, CONCRETE CURB, AND RELATED WORK.  
 Low Bidder: Command Construction Industries LLC  
 Amount:\$211,111.00  
 Estimated Construction Cost:\$237,559.60  
 Federal Number:H011873

Proposal:H.011934.6  
 Parish(es):St. Helena  
 Route(s):LA 10  
 Description: LA 10: AMITE RIVER SCOUR REPAIR  
 Type Construction: RIPRAP PLACEMENT AND RELATED WORK  
 Low Bidder: Barriere Construction Co., LLC.  
 Amount:\$1,478,655.50  
 Estimated Construction Cost:\$1,853,805.50  
 Federal Number:H011934

DBE GOAL 4%  
 Proposal:H.012104.6  
 Parish(es):Rapides  
 Route(s):US 167  
 Description: US 167: LA 1250 - US 165  
 Type Construction: GRADING, MILLING ASPHALT CONCRETE,PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY AND RELATED WORK.  
 Low Bidder: Progressive Construction Co., LLC  
 Amount:\$1,182,427.96  
 Estimated Construction Cost:\$1,098,338.50  
 Federal Number:H012104



**(Bid Results Continued)**

DBE GOAL 4%

Proposal:H.012166.6

Parish(es):Tensas

Route(s):LA 568, LA 573, LA 605, LA 892

Description: PARISHWIDE A.S.T. - TENSAS

Type Construction: PAVEMENT PATCHING, ASPHALTIC  
SURFACE TREATMENT, AND RELATED WORK.

Low Bidder: Dreher Contracting, LLC

Amount:\$805,914.46

Estimated Construction Cost:\$851,906.28

Federal Number:H012166



*Mission:*

Our mission is to be the best in providing the highest quality of service in the commercial truck and transportation industry by being the most professional, timeliest and safest in the business.

*Who we are:*

Frederick Demore, LLC is a commercial trucking and transportation company established in 2011. Our specialization is in flatbed hauling; however, we have the capability to transport freight utilizing “power only,” container and refrigerated freight.

Our service includes timely pick-up of freight, inspection and weighing and safe, on-time delivery of freight. Our trailers are fully equipped with pipe pins to securely transport pipe and other similar freight up to 48,000lbs. We also accommodate tarping of freight when requested. Since safety and the needs of our customers are our priority, we conduct pre and post trip inspections of freight and have company standards in place to ensure all aspects of safety are met according to the Department of Transportation.

*Experience:*

The owner of the company has eight solid years of commercial truck driving experience and logistics, which include long distance hauling of time sensitive freight, hauling tankers transporting hazardous materials and flatbed hauling of heavy equipment. Over 800,000 miles driven with a motor vehicle report with CSA score of zero.

*Professional Memberships:*

Owner Operator Independent Driver Association (OOIDA)

*Business Certifications:*

- 1-Small Business Administration 8(a)
- 2-State and Local Disadvantage Enterprise (SLDBE), City of New Orleans
- 3-Louisiana Unified Certification Program (LAUCP) DBE certified
- 4-Small & Emerging Business Enterprise (SEBD)

*Primary NAICS Codes:*

484110 484122 484220 484230  
B65

*DUNS #* 079384078

*Motor Carrier #* 976239



*Contact:*

Jayson Blunt | 901-218-0427 | jaysonblunt@frederickdemore.com

## Newly DBE Certified Firms

<b>Firm Name</b>	<b>OWNER'S NAME</b>	<b>PHONE #</b>	<b>EMAIL ADDRESS</b>
Total Tax Time	Yolanda Franklin	504-259-6110	<a href="mailto:totaltaxtime@gmail.com">totaltaxtime@gmail.com</a>
Balloons2Go, LLC	Monique Foster	504-407-5484	<a href="mailto:balloons2goevents.@gmail.com">balloons2goevents.@gmail.com</a>
TM Services and Consultants	Timothy Burnside	504-330-1935	<a href="mailto:timservicesandconsultings@gmail.com">timservicesandconsultings@gmail.com</a>
My TBS, LLC	Ricardo M. Smith	504-305-4431	<a href="mailto:rsmith@mytbs.biz">rsmith@mytbs.biz</a>
J Francis Transport LLC	Julien Francis	504-913-8691	<a href="mailto:francistransportno@gmail.com">francistransportno@gmail.com</a>
Brunt Enterprises, LLC	Ernest Brunet IV	504-270-4119	<a href="mailto:rnestbrunet@bellsouth.net">rnestbrunet@bellsouth.net</a>
A-Z Staffing & Consulting	Ricardo M. Smith	504-305-4431	<a href="mailto:rsmith@mytbs.biz">rsmith@mytbs.biz</a>
D. Weber & Sons, LLC	Gloria Weber	504-427-0692	<a href="mailto:dwerbersons@cox.net">dwerbersons@cox.net</a>
New York Real Estate d/b/a Atlantic Const.	Ronak Sobti	832-248-6049	<a href="mailto:rsobti@nyri.com">rsobti@nyri.com</a>
AAA Treasure Int'l Co. d/b/a Omni Pipe Solutions	Rochelle L. Lang	713-222-7891	<a href="mailto:omnipipe@aaa-pipe.com">omnipipe@aaa-pipe.com</a>
Frederick Demore, LLC	Jayson Blunt	504-708-1537	<a href="mailto:jaysonblunt@frederick.demore.com">jaysonblunt@frederick.demore.com</a>
	Danny A. Cruz		
D.A.C.P. Construction	Posas	504-535-6341	<a href="mailto:dacpconstruction@gmail.com">dacpconstruction@gmail.com</a>
CommDEX Consulting LLC	Prince Niyyar	770-349-0400	<a href="mailto:bmendes@commdex.com">bmendes@commdex.com</a>
PR Solutions LLC of New Orleans	Michelle Jackson	504-509-7094	<a href="mailto:mjackson14@bellsouth.net">mjackson14@bellsouth.net</a>
Elysian Consulting, LLC	Christina Coble	610-639-4584	<a href="mailto:ccoble@elysianconsultingllc.com">ccoble@elysianconsultingllc.com</a>
Sapience Strategies, LLC	Frederick Tombar III	504-257-9625	<a href="mailto:fred.tombar@sapiencestrategies.com">fred.tombar@sapiencestrategies.com</a>
Big Al's Transit LLC	Alvin K. Couto	504-864-6480	<a href="mailto:bigaltransitllc@yahoo.com">bigaltransitllc@yahoo.com</a>
C & J Security Systems	Christopher Hamilton	504-277-3298	<a href="mailto:cjsecurity@bellsouth.net">cjsecurity@bellsouth.net</a>

# LA DOTD DBE Program Contact Information



**Stephanie P. Ducote, DOTD Program Director, Compliance Programs Section**

(225)379-1363 | [stephanie.ducote@la.gov](mailto:stephanie.ducote@la.gov)

**Remy Graves, DBE/SBE Program Manager**

(225)379-1762 | [remy.graves@la.gov](mailto:remy.graves@la.gov)

**Rhonda Wallace, DBE Certification Program Specialist**

(225) 379-1360 | [rhonda.wallace@la.gov](mailto:rhonda.wallace@la.gov)

**Kandy Fly, DBE Certification Program Specialist/SBE Program Manager**

(225) 379-1922 | [kandy.fly@la.gov](mailto:kandy.fly@la.gov)

**Amber White, DBE Contract Admin. Program Specialist**

(225) 379-1494 | [amber.white@la.gov](mailto:amber.white@la.gov)

**Carla Murray, DBE Compliance Investigator**

(225) 379-1774 | [carla.murray@la.gov](mailto:carla.murray@la.gov)

**Judy Halloran, DBE Contract Administration Specialist**

(225) 379-1411 | [judy.halloran@la.gov](mailto:judy.halloran@la.gov)

**Jackie des Bordes, DBE Program Coordinator**

[Jackie.desBordes@sjbgroup.com](mailto:Jackie.desBordes@sjbgroup.com)

**Kenyatta Sparks, Program Assistant**

[Kenyatta.Sparks@sjbgroup.com](mailto:Kenyatta.Sparks@sjbgroup.com)

**Grace Chatman, Communication Specialist**

[Grace.Chatman@sjbgroup.com](mailto:Grace.Chatman@sjbgroup.com)

5745 Essen Lane, Suite 200

Baton Rouge, Louisiana 70810

Office: 225.769.3400

Fax: 225.769.3596

Website: [www.SJBGroup.com](http://www.SJBGroup.com)

## ***What can SJB Group do for YOU?***

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LA DOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.